



GLOBAL *Networkers*

International recruitment in the shoe- and leather goods business
The clever way to get relevant contacts

Sales Manager Shoes EMEA m/f

Our Customer

Our client, a Spanish based shoe manufacturer, is looking for a very experienced sales manager. The company is expanding and well-known for contemporary men and women shoes and boots with excellent relation price-quality of the product.

Due to the new strategy implementation the sales department will appoint a new sales manager for EMEA (excluding Spain). Furthermore the company will install an export office which should be your workplace too.

The ideal candidate is managing and directing the current sales force, the agencies and distributors and set up short- and long-term strategies. You are reporting directly to the managing family members.

Your profile

- You have minimum 5-7 years of experience in a sales position in EMEA
- You know the fashion sector very well
- You have a high school diploma or MBA in economy or similar
- You know the key accounts in EMEA
- You are familiar with figures and forecasts
- You are positive minded
- You are extremely polyglot
- You are able to travel > 75 % of your working time

Requirements

- Business level Spanish and English, any other language is a plus
- Strong leadership skills on an international level
- Your base should be within Western Europe
- Proven problem solving
- Strategic thinking skills

Interested?

Please send your complete CV exclusively in English with actual picture, salary expectation, terms of notice and further relevant data to info@global-networkers.eu

The company is offering an equivalent salary/annum plus interesting bonus and company car.

Contact

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Be part of our great network

Candidates, Agencies or Freelancer are welcome to register free on our Website.

All personal data will be treated confidential at all times. Your data will only be forwarded to third parties if agreed with you.

With a registration of your personal data, you will continuously be scanned as a potential candidate for incoming new jobs.

Your personal data will not be handled online or be available to any third party.

If you need more information, please take contact with us.

About us

We are worldwide the only company focused 100% on the shoe and leather goods business. Offices in Switzerland, Germany and Italy. .

Cooperation partner

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Footwear_{today}